

HOW TO GIVE THE TEST

- The process should not be silent but works best as a discussion. Workers should ask questions and listen to the answers as people take the test.
- Stay off side issues. Time does not allow for discussion of the existence of God, Heaven, or evolution. If they disagree simply say, “your argument is with God’s Word,” or offer to **discuss those issues later**—by saying, “That’s a good question, may we come back to that?” Do so only after you have finished presenting the gospel. Assistance will be available.
- Remove hesitance by indicating that help is available when they take the test and you will walk them through it.
- They must learn what the Bible says is the way to Heaven; no tricks, no snickers, no mockery for incorrect answers.
- Workers should ask the questions and listen to the answers. Test-takers should not be left to read by themselves.

“Are You Going to Heaven” Test Booklet Tract

Page 1

If the person believes in evolution or does not believe in Heaven they are not likely to receive the Gospel, though you can plant seeds. If they indicate this, it is best to move past it and simply tell them this is what the Bible tells us and proceed.

Remove Hesitancy:

If the person is hesitant, reassure them that you are there to help them, and that it is our desire to help them know how to get to Heaven.

Length of test should be 5 to 15 minutes, since fair-goers are rarely willing to hear a half-hour sermon. Communication needs to move quickly.

Booklets are Bible-based. If someone says “God is not perfect,” refer to page 4 which shows that the Holy Bible says that God is perfect. Biblical references are on pages 5 and 7. Other than those references, do not look up anything in the Bible...it is too time consuming, though you may cite verses. Your sincerity can be very convincing.

Page 2

“Other” box: If a test taker indicates trust in Christ, ask when and how he received Christ. If his comments are “general” do not assume he has an understanding of the death penalty we deserve because of our sin, Christ’s substitutionary death in our place, and His Resurrection. You might ask if he can tell you how to get to Heaven assuming you have only three minutes to live. There is much religious speech that falsely passes for a true born-again experience and conversion that cannot be discerned without questions and discussion.

Head Knowledge:

If a test-taker indicates he believes in God and has head knowledge, or lacks assurance, worker should acknowledge that he did not pass the test, explain the Gospel, and urge him to repent and trust Christ alone.

Failed Test: Worker should explain each point briefly as to why.

- A. Only Jesus Christ was able to keep the Ten Commandments.
- B. No church (or religion) has power to save, nor can die for your sins...only Jesus.
- C. Belief in God without personal relationship with Jesus Christ is only head knowledge.
- D. Each answer begins with "I" ('works' righteousness) and only Jesus can pay for our sins.

End of Test: Once the test-taker learns that **none of the answers on page 2 will get anyone into Heaven**, say **"This is the end of the test."** You have met your commitment to only ask two questions.

Permission to continue: **Ask** if he would like to know how to go to Heaven, or **"May I briefly share with you...?"** or say, **"There's a Bonus Question—Would you like to know the only way to Heaven?"**

When the test-taker has completed the booklet and if he prayed, **ask him to give you the two main points** in the prayer. Confirm by acknowledging that God keeps his promises.

If the person cannot clearly verbalize what happened, silently ask God for direction and ask specific questions to see if he understands his sin, God's righteous judgment, Christ's substitutionary death and resurrection, and the need for confession, repentance, and to trust Christ alone for forgiveness and eternal life. Salvation is a work that God does in us and is not about just saying a prayer or adding Jesus to a self-centered life.

Follow up:

Have him complete a follow-up card, only if he prays to trust in Jesus.

If he does not have a church, offer him a church list.

If he is open to talk again in the future, **set up an appointment** to see him or call at some other time, and meet him with a friend so that you go in twos.

Arguments:

- Do not argue over doctrine or denominations, but focus on salvation.
- Workers can usually spot argumentative types quickly.
- Simply tell them our purpose is to show you how to get to Heaven, and end the conversation there.
- It is critical that you terminate the argument immediately.
- The risk is great of an unfavorable impression of the entire booth if an argument is permitted.

Handouts and materials:

Do not hand out material, including the just-finished test booklet, but rather, point to the test booklet and **invite** the test taker to **take** the material, no obligation. Many people do not want to carry things around regardless of their size. We erase and re-use test booklets if left, or better yet, allow them to take the test **verbally**.

REMEMBER: If the person prays, ask him to complete a Prayer Card so we can continue to pray for him, offer him the Church List, and if possible, make a follow-up appointment.

Be aware of troublemakers and cultists. Give them the test, then dismiss them quickly or handle them **away** from the immediate booth area.

Workers should practice the Two Question Test with their family and friends before reporting for their shift.